



We are your Bar Caterer!

The Madison Children's Museum is a wonderful, playful, and unique venue for a wedding reception. When you host your event with Roman Candle Catering, you will enjoy a memorable, one-of-a-kind wedding reception experience—and we'll ensure that your bar service meets or exceeds your expectations.

While each and every event we cater is unique, we're excited to share our menu and event process with you as you plan your special day. We will work with you to ensure that your wedding bar service is exceptional and exactly what you had in mind. Roman Candle Catering is *the* event expert at the Madison Children's Museum. We have over seven years of experience catering at the museum, and 15 years of experience in the Madison area. We know the ins and outs of the amazing museum space, and we know what works well when it comes to bar set-up and operation. We're happy to start planning your reception today!



The Roman Candle
Bar Catering Partner at MCM
barcatering@theromancandle.com

The Quote Process

First things first—most wedding couples want to learn as much as they can about event costs as they work on their budget. Yet it's difficult for us to provide an accurate quote until we learn more about your reception plans. We quote each and every wedding individually, as every event has unique factors and requirements. Before we can offer you a quote, we need to make sure that you understand what is included in your event quote (which is just about everything—including the hosted drinks!). We need to understand how many floors you will be renting, how many guests we will be serving, and what beverages you would like us to serve—including custom batch cocktails and any special order items. There is a lot to go over, yet most initial consultations take only about 30 minutes to an hour, and we can take care of it over the phone. Once we learn more about your vision for your special day, we can provide you with an accurate quote. To help you budget at this stage, we have included some typical costs for hosted wedding bars in this guide.

Event Charges & Guaranteed Minimums

Event charges are primarily based on the size of your group, style of service, and beverage selections and consumption. We'll go over this more in our consultation, but know this: once we agree on an event estimate, this is your event price. There will no surprise service charges on top of this.

While we cannot know with certainty how many drinks your guests will consume, we're pretty good at estimating! All bar service quotes are based on estimated event sales, called a *guaranteed minimum*. This charge will be based on the expected amount of bar sales for your event, taking into account the number of guests, necessary staff, and hours of service. We find that for the vast majority of wedding receptions, our guaranteed minimum estimates are highly accurate. Very few wedding couples end up with additional charges for drinks on top of the guaranteed minimum. But if your guests are particularly festive and consume more drinks than we estimate, we'll discount any hosted drinks over the minimum by 25%. It's our way of making sure you find great value in the way we charge for events.

Styles of Service

As we learn more about your vision for your reception, we need to determine how drinks will be purchased. There are three basic styles of service:

HOSTED BAR

A hosted bar provides complimentary drinks for your guests. The host is responsible for the bar tab. Any standard offerings can be chosen for service, including a champagne toast, and we are happy to source custom or special order beverages. Any drinks purchased over the guaranteed minimum will be discounted by 25%.

CASH BAR

A cash bar can be set up that allows guests to pay for their drinks individually. While this option may reduce the host's final bill, the host is responsible for any remaining difference between cash bar beverage sales and the guaranteed minimum.

COMBO BAR

A combo bar allows clients to host select bar items, while allowing guests to pay for other drinks individually. Clients can choose to host any bar item such as beer and wine, or clients can host the bar for a period of time, such as during cocktail hour. The host is responsible for any difference between total drink purchases and the event guaranteed minimum.

While the style of service does not directly impact the event estimate, it will likely affect your event budget. For instance, if you choose to generously host the entire reception, you will have a clear sense of your expenses. If, however, you choose to offer a cash or combo bar for your guests, you are still liable for any difference between bar sales and the guaranteed minimum.

We Include . . . Just About Everything

Please keep in mind that our wedding bar quotes are *all-inclusive*. They include everything you need for a wonderful reception, including the majority of your hosted drinks—which can include a champagne toast! When you get a quote from us, it will include:



SERVICE CHARGES

They are all included—we promise! Each service plan is unique, depending on your beverage choices and style of service, but our quotes always include all event staff. We will ensure we have the right number of trained bartenders and support staff to provide excellent service to your guests throughout your event. We frown on long lines and will make sure your guests receive prompt service.

EVENT PLANNING

We provide up to five (5) hours of event planning, which include at least one face-to-face meeting and one beverage tasting. We find this allotment sufficient for the vast majority of events. If additional hours are necessary, we will let you know ahead of time. You are encouraged to bring a family member or friend to the tasting!

EVENT SET-UP AND CLEAN-UP

We set up every event after the museum closes at 5 pm, and restore the museum to its kid-friendly state at the end of every wonderful night. The set-up of bars at preapproved sites is included with every event quote. Bar locales are determined in consultation with museum staff. Please note that our bar charges do not include any set-up or facility rentals that you may be charged from the museum.

BARWARE AND CONSUMABLES

We provide cocktail mixers made from fresh-squeezed juice; white or black bar linens; beverage ice; MCM-approved compostable barware; black or white cocktail napkins; and water dispensers at every bar. If you have a special request, let us know!

MOST OF YOUR DRINKS ARE INCLUDED

All beverages are included in your bar package, up to the value of your event quote. For instance, if your event quote is \$4,000, then your first \$4,000 in hosted beverages *are included*. These may be any beverages we offer, or any specialty beverages you request us to source.

MUSEUM ROYALTY AND SALES TAX

Due to the nature of how we charge for events, we generally do not include museum royalty or state sales tax with our initial estimates. These amounts are based on actual consumption of drinks at your reception, and accordingly, we cannot figure these totals until we have the final tally of drinks purchased. We can provide an estimate of these charges, but the final amount may be more or less, depending on actual event consumption.



Typical Wedding Charges

While your event quote will be tailored to your event plan, we are happy to share some typical event guaranteed minimums for hosted events. We'll go over these with you in person, but hopefully the graphic below provides you with a good "ballpark" estimate for a 5-hour hosted event. Please remember: these event estimates account for everything you'll need, including the drinks!

Guests	Number of Bars*	Bartenders / Staff	Guaranteed Minimum ⁺	
up to 49	1 bar	1-2 Bartenders	Friday & Saturday \$1,500	Sunday - Thursday \$1,200
50-99	Up to 2 bars	2-3 Bartenders	Friday & Saturday \$2,600	Sunday - Thursday \$2,100
100-149	Up to 2 bars	3-4 Bartenders	Friday & Saturday \$3,750	Sunday - Thursday \$3,000
150-199	Up to 3 bars	4-5 Bartenders	Friday & Saturday \$4,750	Sunday - Thursday \$3,750
200-249	Up to 3+ bars	5-6 Bartenders	Friday & Saturday \$5,500	Sunday - Thursday \$4,500
250+	Up to 3+ bars	6 or more Bartenders	Friday & Saturday Custom Pricing	Sunday - Thursday Custom Pricing

*Number of bars is based on the space rented at MCM and number of guests.
+ Sundays of holiday weekends are charged at the Friday & Saturday rate.

EVENT FACTS:
All guaranteed minimums include **DRINKS!**

DRINKS INCLUDED:
All soda, beer, wine & cocktails from our standard offerings up to your event guaranteed minimum.

BATCH A CUSTOM COCKTAIL!
Cocktails are made in batches of 25 drinks and count toward your guaranteed minimum.

HOSTING THE BAR?
Any drinks purchased above and beyond the guaranteed minimum will be 25% off.

PLANNING TO EAT?
We also offer 10% off any food invoice, when combined with a bar contract.

...and 10% off any of our popular late-night pizza snack packages, when combined with a bar contract.

Email Us!

Email us at barcatering@theromancandle.com to start planning your wedding reception today! We're ready to answer any questions you may have. And please let us know when we can schedule your private tasting of our exceptional craft cocktails and sommelier-chosen wines at our Monroe Street cocktail bar.

